

AMIT KAKAR

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PERSONAL DETAIL

Date of Birth – January 1, 1983

Permanent Address- House Number 376 Legacy Reach Circle SE Calgary-T2X 4T7

TRAINING TOPICS COVERED

- Leadership & Management Training
- Customer Service Training
- Personality Development (Johari Window)
- Firo-B
- Negotiation Skills
- Conflict Management
- Performance Management & Appraisal Skills
- Growth Mindset & Self Leadership
- Decision-Making Under Pressure
- Negotiation Skills & Tactics
- Cross Selling & Up-selling skills
- Outbound Training
- Leading & Manage Resistance to Change
- Critical Thinking & Problem Solving
- Goal Setting & Performance Planning

RECENT INVOLVEMENT

- Nestle
- KPMG
- MEC Intelligence
- Hero MotoCorp
- Honda Motorcycle & Scooter
- Maruti Suzuki
- Serendipity Arts Foundation
- Indian Oil Corporation
- Tata Institute of Social Science
- Punjab State Power Corporation
- AU Bank
- Ujjivan Bank
- Mother Dairy
- Essel Group
- DLF Group
- Ashiana Housing Limited
- CAMS Private Limited
- nthrive
- Sanam S4 Consulting

PROFILE SUMMARY

- Dynamic and engaging Corporate Trainer with over 20 years of experience delivering transformative learning programs across diverse industries including Manufacturing, BFSI, Consulting, FMCG, PSUs, Real Estate, Dairy, and Automobile.
- Have worked in the British, Indian & North American Industries
- I created enriching relationships with renowned corporates, to name a few, Nestle, KPMG, Maruti Suzuki, Indian Oil, Ujjivan Bank wherein, I contributed to implementation of strategies towards expansion and development of customer base & increasing the business volume across geographies including Delhi NCR, Haryana, Rajasthan, Kolkata, Bangalore, Pune.
- This corporate exposure has been the foundation stone for my transition in to Learning & Development field. It has given me much needed holistic views about the key competencies need to be developed/ mentored, the one which act as the differentiator in the success of an individual.
- Pursing ACC Certification from ICF
- I am One to One and Train the Trainer certified from Edinburgh (UK), which helps me in creating individual connect with my participants and makes the training effective at individual level.
- My training styles include Instructor-Led Training, Virtual Led-Training, Outbound Training, Blended Learning, Coaching & Mentoring, On the Job Training, Gamification
- Daniel Goleman work on emotional intelligence has great influence on my training work.
- I am always looking out for like-minded people to bring in change in society at any possible level.

ACADEMIC DETAILS

- MBA (HR) from IMT Ghaziabad
- Diploma in Hotel Management (I I H M) Kolkata
- Bachelor of Arts International Hospitality Management Queen Margaret University College, Edinburgh, UK
- National Vocational Qualification Level 2-3 from Lanarkshire Catering School Motherwell

TRAINING & CERTIFICATION

- ACC – ICF Certification (Undergoing)
- One to One Trainer (Chardon Management, UK)
- Train the Trainer (Chardon Management, UK)
- Number Game (Related to Budget) (Chardon Management, UK)
- Discipline Skills (Chardon Management, UK)

CAREER RECITAL

Out Of The Box Foods

Corporate Trainer

Technopak Advisors, Gurgaon

Ardent Aspirants, New Delhi

Senior Manager – Human Resource & Operations | Red Rock, New Delhi

Jaypee Vasant New Delhi

Hard Rock Café, New Delhi



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